



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

October 27, 2013

#### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$100,291	18
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#### Platinum Producers (\$30,000 - \$50,000)

Lemar, Mike	Sunshine State Agency	\$42,576	16
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$40,379	8

#### Gold Producers (\$10,000 - \$30,000)

Wroblewski, Robert M.	SOS Insurance Group	\$28,161	9
Mednick, Scott E.	Professional Insurance Systems of Florida	\$22,580	8
Maisto, Stephen	Maisto Insurance Agency	\$14,592	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$14,122	7
Concklin, Ron	Rosenberg-Concklin, Inc.	\$14,120	11
Stamper, John W.	Choice Plus Benefits	\$13,044	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$12,948	3
Ulayyet, Fahed M.	Ulayyet Insurance Agency	\$11,676	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$10,759	1
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$10,284	4

#### Silver Producers (\$5,000 - \$10,000)

Shackelford, Edward L.	The Assurance Group, Inc.	\$8,962	3
Heller, Mark	Heller Insurance Agency	\$8,700	1
American Eagle Consultants, Inc.		\$8,602	4
Katz, Annette	Katz Insurance Agency	\$8,151	1
Webster, Larry L.	Webster & Associates, Ltd.	\$8,063	1
Joiner, Clifton T.	Joiner Insurance Agency	\$7,608	1
Robison, Marita A.	Robison Insurance Agency	\$7,404	1
Carran, John Steven		\$7,322	2
Siddique, Nayeem M.	Siddique Insurance Agency	\$6,324	2
Borowick, Jeffrey M.	Borowick Insurance Agency	\$5,278	1

#### Bronze Producers (\$2,500 - \$5,000)

Kieta, Richard B.	Kieta Insurance Agency	\$4,680	1
Tamiso, William L.	Southeastern Insurance Agency	\$4,025	1
Adelson, Andy G.	Adelson Insurance Agency	\$3,948	1
Baacke, Brian W.	Baacke Insurance Agency	\$3,912	2
Maisonet, Joseph	Maisonet Insurance Agency	\$3,659	4
Malo, Jorge	Malo Insurance Agency	\$3,564	1
Beno, Maureen E.	Vantage Financial Group, Inc.	\$3,540	1
Yankin, Dianne L.	Yankin Insurance Agency	\$3,540	1
Lane, Henry L.	Lane Insurance Agency	\$3,456	1
Landis, Mark S.	Metro Merchant Services	\$3,432	1
Schoenthal, Charles I.	Schoenthal Insurance Agency	\$3,276	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,228	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,228	1
Lute, Michael D.	Lute Insurance Agency	\$3,204	1
McLaughlin, Brian H.	McLaughlin Insurance Agency	\$3,182	1
Diaz, Jesus Jr.	Diaz Insurance Agency	\$3,084	1
Schoon, Judith D.	Schoon Insurance Agency	\$3,084	1
Chevrier, Alain G.	Chevrier Insurance Agency	\$2,868	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Daley, Michael A.	Daley Insurance Agency	\$2,832	1
Howell, Barney C. Sr.	Howell Insurance Agency	\$2,820	1
Martinez, Bett L.	Martinez Insurance Agency	\$2,748	1
Howard, Bruce E.	Howard Insurance Agency	\$2,676	1
Judah, Charles G.	MSIS, Inc.	\$2,675	1
Buchanan, Brady L.	Buchanan Insurance Agency	\$2,532	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

October 27, 2013

### Diamond Producers (\$20,000 & Above)

Ahlbum, Tim	\$25,128	Holzman, Robert	\$22,632
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### Platinum Producers (\$15,000 - \$20,000)

Barta, Devin M.	\$19,827	Gilels, Julia	\$15,528
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### Gold Producers (\$10,000 - \$15,000)

Maisto, Stephen	\$14,592	Ulayyet, Fahed M.	\$11,676
Valdes, Jorge A.	\$14,304	Rapini, Duane M.	\$10,824
Stamper, John W.	\$13,044	Ehrlich, Carl F.	\$10,759
Chard, Dani L.	\$12,780	Vickers, Jordan	\$10,476
Stevens, Sandra K.	\$11,808	Sachs, Kerry	\$10,004

### Silver Producers (\$5,000 - \$10,000)

Cochran, John T.	\$9,240	Caravousanos, George, J. Jr.	\$6,600
Heller, Mark	\$8,700	Gratzon, Peter	\$6,539
Cortes, Julio C.	\$8,496	Stevens, Jason	\$5,736
Katz, Annette	\$8,151	Major, Victoria A.	\$5,692
Speak, Jesse J. Jr.	\$8,063	Ahlbum, Jonathan	\$5,676
Meza, Isabelle	\$7,908	Mann, Gerald R.	\$5,612
Joiner, Clifton T.	\$7,608	Lemar, Michael	\$5,328
Robison, Marita A.	\$7,404	Sweeney, Amanda	\$5,304
Wroblewski, Robert M.	\$7,272	Borowick, Jeffrey M.	\$5,278
Dinolfo, Gerlando G.	\$6,660		

### Bronze Producers (\$2,500 - \$5,000)

Kieta, Richard B.	\$4,680	Graham, Christopher N.	\$3,216
Carran, John Steven	\$4,538	Lute, Michael D.	\$3,204
Hirsch, Susan J.	\$4,380	McLaughlin, Brian H.	\$3,182
Fager, Charles W. III	\$4,284	Fruchtman, Ira	\$3,156
Manno, Michael	\$4,272	Diaz, Jesus, Jr.	\$3,084
Kohn, William B.	\$4,176	Schoon, Judith D.	\$3,084
Tamiso, William L.	\$4,025	Gordon, Aaron	\$3,024
Adelson, Andy G.	\$3,948	Kahn, Peter S.	\$3,024
Thompson, Richard E.	\$3,900	Hart, Kyle D.	\$2,952
Barganier, Brian K.	\$3,876	Chevrier, Alain G.	\$2,868
Burke, April L.	\$3,804	Konz, Douglas J.	\$2,848
Jaffe, Joseph A.	\$3,768	Adams, Michelle	\$2,844
Berkowitz, Barnett	\$3,766	Galaini, Mark	\$2,844
Kempler, Gary S.	\$3,684	Harris, Scott	\$2,844
Dickson, Deeann F.	\$3,659	Longo, Peter J.	\$2,844
Friedman, Michael D.	\$3,624	Patterson, Adam D.	\$2,844
Richard, Paul	\$3,600	Schwartz, Scott J.	\$2,844
Malo, Jorge	\$3,564	Daley, Michael A.	\$2,832
Beno, Maureen E.	\$3,540	Howell, Barney C. Sr.	\$2,820
Yankin, Dianne L.	\$3,540	Truax, Christopher	\$2,784
Lane, Henry L.	\$3,456	Martinez, Bett L.	\$2,748
Landis, Mark S.	\$3,432	Siddique, Nayeem M.	\$2,700
Campana, Diana M.	\$3,396	Fuller, Bret A.	\$2,688
Perlson, Les	\$3,396	Lowe, Judith	\$2,688
Walters, Kenneth W.	\$3,396	Heaslip, Christopher	\$2,677
Delauter, Kenneth R. Jr.	\$3,360	Enns, Henry W.	\$2,676
Dohse, Leleand L.	\$3,324	Howard, Bruce E.	\$2,676
Dubin, David	\$3,276	Sommer, Ann	\$2,676
Kahn, Rachel	\$3,276	Roberts, Horace A. III	\$2,675
Kingsley, Beverly J.	\$3,276	Rader, Sherilynne P.	\$2,592
Sperling, Philip S.	\$3,276	McKeown, Matthew W.	\$2,556
Adler, Jeffrey S.	\$3,228	Buchanan, Brady L.	\$2,532
Jacobson, Sandy A.	\$3,228	Fedotowsky, Caroline	\$2,508
Palumbo, Pasquale	\$3,228		